

INVITATION TO TENDER

Title: Rehabilitation of Cold Storage Facility and Provision of Solarized Refrigerators, Supply of Portable Kiosk and Milk Aluminum Jugs

Location: Puntland

Ref: WISOM/PUNTLAND /DAIRY LIVESTOCK VALUE CHAIN SYTEM CONSTRUCTION & SUPPLY/014/2025

BACKGROUND AND CONTEXT

Windle International Somalia (WISOM) is a leading development organization dedicated to advancing equitable access to quality education and fostering sustainable development across Somalia's most marginalized and displacement-affected communities. Established on the foundational principle that quality education constitutes an essential pathway for addressing Africa's development challenges, Windle International Somalia implements comprehensive, integrated programs encompassing Education, Training, WASH (Water, Sanitation, and Hygiene), Climate Adaptation, Peace Building, and Community Resilience initiatives.

This initiative is positioned within the **Advancing Circular Technologies for Infrastructure and Value-chain Enhancement in Somalia (ACTIVE)** project, a 40-month European Commission-funded intervention implemented by the Adventist Development and Relief Agency (ADRA UK) in partnership with Windle International Somalia and the Rural Education and Agriculture Development Organisation (READO). The ACTIVE project operates across six regional administrations—Banadir, Hirshabelle, Jubbaland, Southwest, Puntland, and Somaliland—with the overarching objective of enhancing renewable energy access and developing climate-resilient agri-food value chains. The project directly supports Somalia's Nationally Determined Contributions (NDCs) by targeting a conditional reduction of 30% greenhouse gas emissions compared to a Business-As-Usual scenario by 2030, thereby contributing to the broader objective of sustainable economic growth grounded in climate resilience, renewable energy integration, and circular economy principles.

Somalia's economy is fundamentally anchored in pastoral and agro-pastoral livelihoods, with the livestock sector constituting 80% of agricultural GDP and approximately 45% of national GDP. As one of the Horn of Africa's largest livestock exporters, Somalia exports millions of live animals annually to Gulf State markets, demonstrating the sector's critical economic importance and substantial export revenue potential. However, despite this economic significance, the pastoral sector remains severely constrained by inadequate animal health services, fragmented feed supply chains, and critically, the absence of modern processing and value-addition infrastructure. These structural deficiencies substantially limit sectoral productivity and profitability while constraining household incomes and economic resilience in pastoral communities. Puntland, characterized by semi-arid livelihood zones with concentrated pastoral populations and significant livestock concentrations, represents a priority implementation location for livestock value chain strengthening interventions aimed at enhancing rural incomes and economic stability.

The dairy sector constitutes an integral and economically significant component of Somalia's broader livestock value chain, providing essential nutrition to the population while generating critical income for pastoral households engaged in milk production and marketing. Current annual milk production estimates range between 1.5 to 2 billion litres, yet the sector remains substantially underdeveloped and constrained by critical infrastructure and systemic deficiencies. The overwhelming predominance of informal, small-scale pastoralist milk production, combined with the complete absence of functional cold chain infrastructure, formal processing facilities, and adequate quality management systems, results in post-harvest losses exceeding sustainable thresholds and constraining market engagement. This reality renders dairy production, which possesses substantial income-generating potential, into a marginal livelihood component characterized by rapid spoilage, severely limited market access, inadequate producer price realization, and dependency on immediate local consumption or subsistence use.

The Proposed Intervention: Rehabilitation of Cold Storage and Provision of Solarized Dairy Infrastructure

This tender addresses the critical infrastructure deficiencies constraining dairy sector development through a targeted, market-responsive intervention focused on establishing reliable cold chain capacity and enabling equipment provision.

Proposed Construction of Cold Storage Unit and Supply of Solarized Refrigerators and Accessories to Improve the Livestock Value (Dairy) Chain MSME in Puntland 2025 is as below:

LOTS	REGION-DISTRICT	COMMUNITY	NAME OF UNITS
LVD/B. A	BURTNLE	JALAM	BILL A
LVD/B. B	BURTNLE	JALAM	BILL B
	GRAND TOTAL		BILL A, BILL B

Bidders must meet the following **minimum requirements** supported by relevant documents at submission and will be considered in evaluation as technical offer & financial offer evaluation.

A: TECHNICAL OFFER

- ❖ The bids must be valid for a period of at least 120 days from the date
- ❖ Proof of works of similar magnitude and nature undertaken in the last 2 years with at least 1 year of specific experience.
- ❖ Must be a registered company (Attach copy of Certificate of Incorporation).
- ❖ Must be registered with the relevant National Construction Authority relating to the above works. This proof shall be attached.
- ❖ Attach details of similar works completed within the last five years giving details of clients who may be contacted for more information, amount and status (completed or ongoing).
- ❖ Attach list of relevant equipment's owned/hired/leased and skilled staff (Site Manager, masons and other necessary experts).
- ❖ CVs, Academic certificates and professional certificates of professional personnel or staff you intend to work with MUST be attached.
- ❖ Must be willing to engage at least 80% of unskilled labor from the local community. Sourcing of locally available high-quality materials is highly encouraged.
- ❖ Attach a detailed program of works showing contractor's proposed schedule of undertaking the rehabilitation/construction works.

B: FINANCIAL OFFER

- ❖ Attach PIN/VAT registration and Tax Compliance Certificates.
- ❖ Attach Audited Accounts for the last two (2) years) or bank statement for the last 6 months.
- ❖ Attach a copy of Company ownership form.
- ❖ Attach dully filled WISOM Business Questionnaire.
- ❖ Duly filled BoQ/Bids that MUST be in \$ US Dollars

C: COMPLETED QUOTATION DOCUMENTS

All bidders responding to the Invitation to Tender for the Proposed Rehabilitation of Cold Storage Unit and Supply of Solarized Refrigerators and Accessories to Improve the Livestock Value (Dairy) Chain MSME in Puntland must provide complete quotation documents as part of their formal bid submission.

Quotation Submission Instructions

All quotations must be submitted in **two separate PDF documents**, labeled as follows:

- ❖ **Financial Offer**
- ❖ **Technical Offer**

The **subject line** of your email must clearly state the tender reference:

RE: WISOM/PUNTLAND/DAIRY-LIVESTOCK VALUE CHAIN SYSTEM CONSTRUCTION & SUPPLY/014/2025

The **body of the email** should include:

NAME: [Your Company Name]

BOQ GRAND TOTAL: [\$ #####]

Tender documents can be accessed and downloaded from the '**Tenders**' tab on the [Windle International](https://windle.org) website(<https://windle.org/tenders.html>) Quotations must be received **not later than Saturday, December 13, 2025**, via the official organization email: rfq-in-som@windle.org

For clarifications and further inquiries email in : wisomprocurement@windle.org

*the event you submit **more than once** the latest submission on the email submitted **within the deadline** above **shall** be considered your final quote.*

Late submissions will not be accepted under ANY circumstances.

D: TENDER OPENING

Submitted bids will be opened online at 10:00 AM on Monday, December 15, 2025.

E: CANVASSING

Any form of canvassing either directly or indirectly shall lead to disqualification of the tender. Windle International Somalia reserves the right to reject the lowest or any quotation. Only successful bidders will receive communication from Windle International Somalia.

Phoebe Cheno



Procurement Officer

Windle International Somalia